# II. Tips on Getting the Application Accepted

- DMH's 6<sup>th</sup> Annual Housing Training Institute
- June 13 3:00PM Mojave Room
- Presenter Carmen Hill, MBA, President,
  CitiHousing Real Estate Services



# Preparing for the application process

- Order free credit report: www.annualcreditreport.com
  - Correct erroneous information.
  - Be prepared to explain extenuating circumstances
- Order criminal history
  - www.lasuperiorcourt.org
  - expungement process



### **Application Tips**

- Find out the selection criteria—don't waste application fees
- Practice with a blank application
- Supply references:
  - Bank—direct deposit of government checks
  - Personal
- Do not put "homeless" as current residence.
- Give extenuating circumstances for evictions and offer extra security deposit
- Dress appropriately
- Bring children to show well-behaved

### **Mock Interview**

#### Standard questions

- Why are you moving?
- How much rent were you paying?
- Will your current landlord provide a reference?
- How big is your family?
- How much is your monthly income?
- How is your credit history? If negative, why?
- When did you want to move in?
- What is the best way to contact you?